

# Digirad **Select**

NUCLEAR LAB SOLUTIONS



Driving quality and efficiency in nuclear cardiology.





Increase the **efficiency**  
and **profitability** of  
your nuclear lab.  
**Guaranteed.**

# Digirad **Select**

## NUCLEAR LAB SOLUTIONS

Running a nuclear lab can be complicated and costly. A customized Digirad Select Nuclear Lab package provides everything you need to offer complete nuclear medicine services at your office, satellite clinic, or other healthcare facility.



Our customized solutions are simple and effective and the benefits are significant. Utilizing Digirad's services allows for greater patient convenience, higher patient satisfaction, improved outcomes, and increased growth potential.

### HOW IT WORKS

- ✓ Digirad can assist with all aspects of your nuclear lab while providing your patients with a seamless experience and lowering your cost per study.
- ✓ You only pay for what you need!
- ✓ Leveraging our size and experience, Digirad will build a custom package designed specifically for your practice.
- ✓ Packages can include any combination of staff, equipment, maintenance, licensing, accreditation, and supplies.

## INDIVIDUAL SERVICES INCLUDE



### STAFF

The Digirad team is comprised of highly skilled, trained and certified nuclear medicine technologists and cardiac stress technicians.

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### EQUIPMENT

Digirad's lineup of solid-state cardiac imaging cameras includes fixed site systems with Attenuation Correction and mobile systems that are delivered directly to your practice.

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### MAINTENANCE

The Digirad maintenance team is able to service all major brands of nuclear gamma cameras.

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### LICENSING

Through your partnership with Digirad, your office will be able to leverage our extensive portfolio of existing licenses and certifications.

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### ACCREDITATION

With experts at all stages, Digirad can help you navigate the accreditation process.

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### SUPPLIES

Digirad provides a wide range of nuclear imaging supplies and radiopharmaceuticals.

## COST FACTORS

Your cost per study is driven by six key factors. Digirad has expertise in managing and leveraging each of the six primary cost factors of running a nuclear lab.

















## LOW-DOSE

All of the systems in Digirad's lineup are either dual or triple-head, with specialized acquisition and processing software which supports all of today's advanced protocols and meets ASNC's Low Dose guidelines and fast imaging.

Digirad Select provides **everything** you need to operate and manage your nuclear lab.

## Package Options

Digirad Select lab packages allow you to bundle the services you need.

	Complete	Imaging	Staff & Support	Maintenance
Staff				
Equipment				
Maintenance				
Licensing				
Accreditation				
Supplies				

Digirad offers far more than cameras or mobile imaging. We help cardiologists and healthcare systems of any size with all aspects of their nuclear lab needs.



# Digirad **Select**

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## **PACKAGES**



### **Digirad Select | Complete**

Our complete package includes everything you need to successfully operate a nuclear lab. We provide the camera, staff, supplies, license, accreditation, and maintenance of the equipment.



### **Digirad Select | Imaging**

Popular with practices that have nuclear technologists on staff, this package provides a camera, accreditation, and all the supplies you need to operate your lab.



### **Digirad Select | Staff & Support**

The Staff & Support package provides a nuclear medicine technologist and/or cardiac stress technician to provide imaging with your existing camera. It also includes the maintenance and repair of your camera.



### **Digirad Select | Maintenance**

Digirad Maintenance & Support packages are designed for practices that have staff and equipment already in place but require support of their lab. These packages typically include repair and maintenance, accreditation services as well as supplies.

Digirad has a wide variety of nuclear lab package options. Our four most popular packages are: Complete, Imaging, Staff & Support, and Maintenance. Additionally, we can customize these services into a unique mix designed specifically for your practice.



# Staff

*The help you need, when you need it*

As the largest health care services company of its kind, Digirad offers an array of flexible nuclear medicine and ultrasound staffing plans that range from on-call to full-time service. Digirad can easily create a combination of services and billing options to fit the unique needs of your hospital, clinic, or private practice.



## **SHORT-TERM COVERAGE**

Our short-term coverage services can range from one or more days per week to full-time coverage. We offer technologist-only service using your equipment, or full service using a Digirad technologist and Digirad's equipment.

## **OUR PERSONNEL**

Digirad hires only qualified nuclear medicine technologists who are certified by NMTCB or ARRT(N) and certified cardiovascular technicians. Prior to site coverage, we will provide you with references and license verification for each of our personnel. We continually invest in our personnel through support and continuing education so that they provide the highest level of patient care.

## **SCHEDULING / PROTOCOLS**

Digirad will work with your physicians and staff to establish an ideal schedule for your office. The custom schedule is designed to result in optimal image quality and meets the new low dose standards while attending to your patients' comfort. A complete protocol procedure manual will be provided for your facility.

## **PATIENT EDUCATION**

Digirad provides a custom patient education brochure to ensure your patients thoroughly understand the nuclear medicine stress procedure.





# Equipment

*Solid-state, multiple detector nuclear imaging systems*

The Digirad fleet is built around the **Cardius®** lineup of advanced, solid-state, multiple detector nuclear imaging systems, which we developed specifically to meet the sophisticated standards and needs of Nuclear Cardiology. The Mobile Nuclear Medicine Camera will pass through a 30" door opening and the small foot print fits easily within a 7' X 8' room.

## **OPEN AND UPRIGHT**

Solid-state technology offers a whole new range of possibilities for innovations in nuclear camera design due to the fact that it is lightweight, rugged, and extremely compact. The upright design makes patient ingress and egress easy. It also offers a significant clinical advantage as the upright position lowers the diaphragm, providing better separation between the heart and inner viscera, improving both clinical quality and physician confidence.

## **HIGH-DEFINITION SOLID-STATE [HDSD]**

Digirad's Solidium™ HDSD (high-definition solid-state detectors) offer a number of distinct performance enhancements over conventional Anger detector systems. The Cardius series features Solidium HDSD detectors that raise the standard in image quality, reliability, and performance to a new level for the industry.

## **FEATURES INCLUDE:**

- Solid State Flat Panel Detectors
- Compact, Open Design
- TruACQ™ Count-Based Imaging
- nSPEED™ 3D OSEM Reconstruction
- Image Patients up to 500 lbs



Cardius® 2 XPO



Cardius® 3 XPO







# Maintenance

*Repair & maintenance support designed to keep your lab running smoothly*

Digirad has a nationwide team of service experts prepared to serve you and your Nuclear Medicine equipment needs. If you require immediate phone support, expedited parts delivery, or a competent Service Engineer to be on-site quickly, Digirad is your solution.

## FULL SERVICE

- 98% up-time guarantee
- Two preventative maintenance visits per year
- 100% travel & labor cost coverage
- Priority parts with expedited delivery
- Unlimited remote repair services and phone support
- Detailed quality service reports

## LIMITED SERVICE

- Two preventative maintenance visits per year
- 100% travel & labor cost coverage for the first two on-site service repairs per contract year
- Discounted labor rates for additional on-site service
- Priority parts with expedited delivery
- Unlimited remote repair services and phone support
- Detailed quality service reports

## PREVENTATIVE MAINTENANCE

- Two preventative maintenance visits per year
- Unlimited remote repair services and phone support
- Detailed quality service reports

## SUPPORTED CAMERAS

### Philips

- CardioMD
- Genesys (single or dual head)
- Vertex

### GE

- Millennium MyoSight
- Millennium MG, MPS, MPR
- Ventri

### Siemens

- C-CAM
- E-CAM

### Sopha/SMV

- DS-7
- DST, DSTi, DST-XL, DST-XLi
- DSX

### IS2 Pulse

### Segami MaiCam



# Supplies

*Let Digirad provide your nuclear lab supplies*

As part of our imaging packages, Digirad can provide your practice with radiopharmaceuticals. We deliver the isotopes as a pharmacy prepared unit dose, in a syringe.

We handle all the paperwork, validate the doses, document the use and handle the entire process. We can also provide any additional supplies you need. Our team will come prepared with wipes, needles, syringes, tourniquets, etc. We purchase these items in bulk and at a discount, which ultimately reduces your cost.



# Licensing

*Maintaining your radioactive materials license is easy with Digirad*

If you operate a nuclear cardiology lab, then you are required to have a radioactive materials license. Digirad has several ways of assisting you with the licensing process.

## **COMPLETELY OUTSOURCED**

If you use one of our Digirad Select packages that includes equipment, you are able to leverage Digirad's radioactive materials license. By listing your office as a location of use on our existing license, you can avoid all the costs and expenses of licensing your own facility. Digirad will maintain and ensure the required protocol, including a radiation safety program, physics, meeting notes, etc.

## **MANAGED LICENSE**

The two components of licensing are (1) obtaining the license and (2) maintaining the license. If you already have a radioactive materials license, Digirad can assist you by maintaining the requirements of your current license. We simply transfer the license into Digirad's name, which allows you to leverage the processes, procedures, and protocols that are already in place.

## **PHYSICS**

Obtaining your own license requires hiring a physicist to interact with the governing body. Digirad is able to offer you physicist support in order to apply for the license, perform the required internal audits, and interact with the licensing organizations.



# Accreditation

*We simplify the accreditation process*

IAC or ACR accreditation is critical for any nuclear lab. Digirad has two solutions for cardiology practices in need of accreditation.

## **LEVERAGED ACCREDITATION**

By utilizing one of our Digirad Select packages you're able to leverage the Digirad accreditation, which lends accreditation to your practice. Digirad's multi-location IAC accreditation service makes accrediting your lab fast, easy, and less expensive than committing to the process yourself.







## **ACCREDITATION CONSULTING**

For practices interested in support, Digirad offers a consulting package to assist with the accreditation or reaccreditation process. Digirad will manage the collection, preparation, submission, and review of the completed application. We have expertise in both nuclear and echo accreditation and will guide you step-by-step through the entire process.

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## Build your own Digirad Select package

SERVICE	✓	NOTES
 <b>Staff</b>		
 <b>Equipment</b>		
 <b>Maintenance</b>		
 <b>Licensing</b>		
 <b>Accreditation</b>		
 <b>Supplies</b>		

## Ready to get started?

What combination of services is right for your practice? Do you need staffing support? Is your equipment in need of an upgrade? Do you need a reliable maintenance partner? Digirad is here for you. Use the chart above to customize a package for your practice. We can provide as much, or as little, support as you need.

Simply visit [www.digirad.com](http://www.digirad.com)  
or call **855.644.3443** for details  
about how to get started

### A custom nuclear lab package will provide:

- ✓ Increased revenue
- ✓ Higher efficiency
- ✓ Decreased overhead costs
- ✓ Greater patient satisfaction and retention
- ✓ Access to the latest technology



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